



## DESCRIPTION

Sell new and used agricultural equipment/outdoor power equipment to new and existing customers.

## RESPONSIBILITIES

- + Represent the company for the sale of machinery to customers.
- + Maintain current product knowledge on features and benefits of all equipment potentially saleable by the dealership.
- + Monitor competitive activity/products and timely communicate to management, accordingly.
- + Maintain sales management information for all customers.
- + Maintain assigned company vehicles and equipment.
- + Conduct new equipment field demonstrations.
- + Monitor trends in customer's business activities and timely communicates to management.
- + Maintain current knowledge of used equipment values and ability to evaluate properly for trading purposes.
- + Maintain current knowledge of financing options to assist customers with securing the purchase of new and used goods.
- + Attend applicable sales training events/seminars.

## QUALIFICATIONS

- + 1-2 years agricultural equipment/outdoor power equipment sales experience preferred.
- + Ability to use standard desktop load applications such as Microsoft Office and internet functions.
- + Ability to work flexible hours.
- + Excellent customer relationship skills.
- + High School Diploma or GED equivalent.
- + Ability to analyze and interpret basic sales reports.

## COMPETITIVE WAGES & BENEFITS

Health | Dental | Vision | Life Insurance | Disability | 401k | PTO | Paid holidays | +More

**ASHLEY, ND**  
9589 49<sup>TH</sup> AVE SE  
(701) 288-3471

**ELLENDALE, ND**  
209 11<sup>TH</sup> ST N  
(701) 349-5336

**LAMOURE, ND**  
200 6<sup>TH</sup> ST SW  
(701) 883-5271

**MILNOR, ND**  
520 MAIN ST  
(701) 427-5224

**NAPOLEON, ND**  
904 N BROADWAY  
(701) 754-2256

**BRITTON, SD**  
42168 SD HWY 10  
(605) 448-5918